

# PAUL EFFMAN MUSIC

600 Woodbury Rd. • Plainview, NY 11803 P: 516.921.1122 • F: 516.433.0007

pemusic.com • info@pemusic.com

1131 Route 55, Ste. 2B • Lagrangeville, NY 12540 P: 845.337.4271 • F: 845.337.3874

Proudly serving our community since 1980





**Band Instrument Rentals** 

### Rent online at rent.pemusic.com

## Why choose Paul Effman Music?

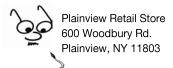
- # 1 NEW YAMAHA BAND INSTRUMENT RENTALS WITH MONTHLY PAYMENTS
  #1 teacher recommended brand for band instruments
- # 2 LIKE-NEW YAMAHA INSTRUMENTS WITH SINGLE-PAY SCHOOL YEAR RENTAL\* Like-new instruments are fully refurbished and sanitized
- # 3 OUR RENTAL PRICE INCLUDES DAMAGE PROTECTION & SALES TAX Don't be misled by another store's "lower" prices. Unlike our competitors, we have no hidden fees

### We also offer:

- Free school pick up and delivery
- Fast repairs with free loaner instruments
- A full line of accessories and books at our retail location
- Private lessons from certified music educators
- New instruments for purchase (financing available)
- 100% of monthly rental fee is applied towards the purchase price

\*Oboe, piccolo, bass clarinet, french horn, and baritone brands may vary.





### PAUL EFFMAN MUSIC

Hours: 9AM-6PM Monday-Thursday | 9AM-5PM Friday | 10AM-2PM Saturday

Lagrangeville Retail Store 1131 Route 55, Ste 2B Lagrangeville, NY 12540

#### 2024-2025 Band Instrument Rental Agreement - Rent Online at rent.pemusic.com

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Step 1: Personal Informatio	on					
Student Name:			Parent/Guardian:			
School:			School District:			
Billing Street Address:				Apt #:		
Oity:			State:	Zip:		
Home Phone:						
Email: Ce			ell Phone:			
Step 2: Choose Rental Plar	ո & Instrument Type					
School Year Rental (Single Payment)  One-time rental fee covers entire school year. All band instruments are like-new Yamaha, except instruments in the \$349 category. All prices include local sales tax and damage protection. See terms and conditions on reverse side.		Monthly Payments (Rent-to-Own)  4 Month Trial Fee is payable with this agreement. All prices include local sales tax and damage protection. The monthly fee of \$42 or \$68 will be charged to your credit card automatically on or about the first of each month after the trial period. 100% of monthly rental rate is applied toward the purchase price.				
Like-New Yamaha	Chara Durina Kit	Full School	Parent/Guardian Credit Check & App	proval required to receive a Rent-To-Own Instrumen		
□ Bell Kit ————————————————————————————————————	☐ Snare Drum Kit	Year!		er:		
Like-New Yamaha ☐ Flute ☐ Trumpet	☐ Clarinet ☐ Trombone	\$189 Full School Year!	Brand New Yamaha Flute Trumpet Percussion / Bell Kit	☐ Clarinet \$17 ☐ Trombone 4-Month Trial Fee		
Like-New Yamaha  ☐ Alto Saxophone		\$319 Full School Year!		Includes Tax & Damage Protection  \$43		
Specialty Instruments -  Oboe Piccolo Tenor Saxophone	Like-New Rentals  ☐ Bass Clarinet  ☐ French Horn  ☐ Baritone Horn	\$349 Full School Year!	☐ Alto Saxophone	4-Month Trial Fee \$68 per month thereafter. Includes Tax & Damage Protection		
Step 3: Choose Delivery Pr						
		ave vour instru	ment & accessories deliver	ed to your school when school start		
				ur school when school starts.		
☐ Folding Music Stand: \$23☐ Method Book: \$13 each (	B ☐ Ricc Except Percussion: \$18 ea	Clarinet Reeds (ach)	ail store or online at pemusicstore.com. Pr	•		
Step 4: Provide Payment In	ıformation					
	oo kant an fila in ardar ta	receive a rental	instrument. Cash, check.	Dontal Face &		
A valid credit card must be money order, and credit ca	rds are accepted. Make c	hecks payable to		Rental Fee: \$  Damage Protection:included		
money order, and credit ca	ards are accepted. Make c	hecks payable to	Paul Effman Music.	included		
money order, and credit ca  Card Type:   Card Number:  Name on Card:	ards are accepted. Make c	hecks payable to	Paul Effman Music.  Expiration Date:/  CCV Code:/	Damage Protection: included  Accessories Total: \$  TOTAL DUE: \$  'If paying by credit card, you authorize Paul		
money order, and credit ca  Card Type:   Card Number:	rse Side and agree to a credit ch	hecks payable to	Paul Effman Music.  Expiration Date:/  CCV Code:/	Damage Protection: included  Accessories Total: \$  TOTAL DUE: \$		
money order, and credit ca  Card Type:   Card Number:  Name on Card:  I Agree to the Terms on the Rever  Instrument Cannot Be Issued University	rse Side and agree to a credit ch	bhecks payable to	Paul Effman Music.  Expiration Date:/  CCV Code:/	Damage Protection:  Accessories Total: \$  TOTAL DUE: \$  'If paying by credit card, you authorize Paul Effman Music Service to charge your credit card the Total D as calculated above.		

#### TERMS AND CONDITIONS FOR SINGLE PAYMENT SCHOOL-YEAR RENTAL:

<u>Damage Protection</u> – (Included in all rental fees): The Paul Effman Music Service Damage Protection Plan provides assurance that your child's rental instrument is covered for any accidental damage. Repairs of rental instruments can be significant. This plan covers any damage to the instrument excluding blatant negligence, loss, or theft. This plan does not cover included accessories such as reeds, drum sticks, neck straps, broken mouthpieces, etc.

Traditional Rental Conditions: (1) THERE ARE NO REFUNDS FOR EARLY RETURNS. (2) I agree to pay the replacement value for lost instruments. Prices include local sales tax. Alto Saxophones and specialty instruments are \$1,850. Snare Drum Kit and Bell Kit are \$300. Snare/Bell Combo is \$400. All other instruments are \$800. (3) I AGREE TO BE RESPONSIBLE FOR MISSING PARTS, BROKEN MOUTHPIECES, BROKEN DRUM HEADS (\$20), WILLFUL DAMAGE, VANDALISM, LOSS OR THEFT OF INSTRUMENT. (4) I agree to return instrument in as good condition as when received, less normal wear. (5) Returned checks will be subject to a \$35 fee. (6) If I do not return this instrument by the due date (6/30/25), I understand and consent that my credit card will be charged the rental fee to renew the rental contract for 1 additional year, maintaining all terms from my original rental contract. If my credit card does not process for any reason, or if I fail to observe any other terms of this agreement, I am in default and this agreement terminates. If any amount due is unable to be collected or the instrument is not returned, I am responsible to pay the replacement value of the instrument as stated in item (2) as well as all costs of collection and/or repossession of the instrument, including any court costs, legal fees, and any other fees incurred by Paul Effman Music Service, Inc. (7) Instruments not renewed or returned by July 1, 2025 will be subject to a \$30 LATE FEE charged to the account each month until the instrument rental fee is paid or the instrument is returned. Auto-Renewal: Instruments are due back by June 30, 2025. If this instrument is not returned by June 30, 2025, this rental contract will automatically be renewed for additional rental year (12 month term) and the credit card will be charged the renewal rental fee. This will occur annually until the instrument is returned or purchased.

#### **TERMS AND CONDITIONS FOR RENT-TO-OWN RENTAL:**

The instrument I am renting is the sole property of Paul Effman Music Service Inc. (now referred to as PEMS). I may not sell it or move it to another state. I must notify the company if I change my address or phone number. An instrument is issued for an initial trial period. This fee is nonrefundable. At the end of the trial period, I may elect to rent on a monthly basis at the rates indicated on the front of this agreement. The instrument trial offer is available until 10/30/2024.

All rental payments will be charged on or about the 1st of each month. There are no refunds on rental payments. Late payments will be subject to a \$20 late fee. Late fees on past due payments are not applied to the purchase price.

Title and right of possession of the rented instrument shall remain with PEMS until the total rental payments equal the total rental cost. At that time, ownership will be transferred to me. The total cost plus sales tax is shown below. Full credit will be allowed if an exchange is made for another type of instrument within the 1st year of renting.

The company may repossess an instrument if there is any charge over 20 days past due. Repossession terminates this agreement but does not relieve me of charges incurred before or after repossession, including legal fees.

I reserve the right to terminate this agreement at any time by returning the instrument to the company. The account must be current at the time of return. I am responsible for the instrument until it is returned to PEMS - Contact PEMS at (516) 921-4543 to return the instrument.

PEMS reserves the right to refuse to rent an instrument based on the results of a credit investigation. Credit score may be affected by credit check.

All repairs must be made by PEMS. The company does not provide for replacement drum heads, sticks, mouthpieces, oil, grease, reeds, swabs, or other expendables. The company does not restore appearance, refinish scratches or repair minor dents that do not affect the performance of an instrument. The company will pay for all repairs as long as monthly payments are current. If the account falls behind, you will be responsible for the overdue payments and the cost of repairs.

The company will not cover repairs due to malicious damage, loss or theft.

If I fail to observe any of the terms of this agreement, I am in default and this agreement terminates. If I am in default, I authorize Paul Effman Music Service, Inc. to charge my credit card the Total Purchase Cost of the instrument (as stated in Column 2 below), less any payments made, and I will then take ownership of the instrument. If this amount due is unable to be collected or the instrument is not returned, I am responsible to pay all costs of collection and/or repossession of the instrument, including any court costs, legal fees, and any other fees incurred by Paul Effman Music Service, Inc.

#### **Customer Options:**

Return an instrument and terminate this agreement at any time.

Begin renting on a month to month basis after the trial period. When rental payments equal the rental purchase price, title will be transferred to the customer. Please note actual final rental purchase price may be slightly less than stated due to duration of payments.

Early purchase procedure and price. If you wish to purchase at any time during the rental period:

Deduct total of payments (excluding trial fee and sales tax) \$38.84 or \$62.89 month from "COLUMN 1"

Determine discount rate using list below and deduct discount from remaining balance

Sales tax must be added to discounted price to determine final purchase price.

#### Early Purchase Discount Schedule:

35% off balance until May 31, 2025 | 25% off balance from June 1, 2025 to June 30, 2025 | 20% off balance starting July 1, 2025

			COLUMN 1	COLUMN 2	COLUMN 3
				Purchase Price	Duration of
Yamaha Instrument	Total	Less:	Total Rental	Valid Through	Rental Period
Type / Model	Purchase Cost	4 Month Trial	Purchase Cost	4 month Trial	(in months)
Flute YFL-222	\$1,170.00	\$17.00	\$1153.00	\$679.00	28 months
Clarinet YCL-255	\$1,198.00	\$17.00	\$1,181.00	\$699.00	29 months
Saxophone YAS-26	\$2,555.00	\$43.00	\$2,512.00	\$1,749.00	38 months
Trumpet YTR-2330	\$1,577.00	\$17.00	\$1,560.00	\$799.00	38 months
Trombone YSL-354	\$1,577.00	\$17.00	\$1,560.00	\$799.00	38 months
Bell Kit SPK-285					
(Includes Bell Kit & Drum Pad)	\$550.00	\$17.00	\$533.00	\$339.00	13 months



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Proudly serving our community since 1980



# EASTMAN

**String Instrument Rentals** 

## Rent online at rent.pemusic.com

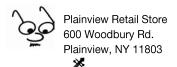
# Why choose Paul Effman Music?

- # 1 FLEXIBLE RENTAL OPTIONS: SINGLE-PAY OR MONTHLY RENTAL OPTIONS 100% of monthly rental payments apply towards purchase of new string instrument.
- #2 LIKE-NEW EASTMAN STRING INSTRUMENT RENTALS
  #1 teacher recommended brand for string instruments
- #3 OUR RENTAL PRICE INCLUDES DAMAGE PROTECTION & SALES TAX Don't be misled by another store's "lower" prices. Unlike our competitors, we have no hidden fees

### We also offer:

- Free school pick up and delivery
- Fast repairs with free loaner instruments
- A full line of accessories and books at our retail location
- Private lessons from certified music educators
- New instruments for purchase (financing available)
- Rent-to-own options 100% of rental fee will be applied towards the purchase of a new string instrument.





### Paul Effman Music

Email: info@pemusic.com Phone: (800) 921-4543

9AM-6PM Monday-Thursday | 9AM-5PM Friday | 10AM-2PM Saturday

Lagrangeville Retail Store 1131 Route 55, Ste 2B Lagrangeville, NY 12540

### 2024-2025 String Instrument Rental Agreement - Rent Online at rent.pemusic.com

$\smile$	•	•					
Step 1: Personal Information							
Student Name:		Parent/Guardian:					
School:	School District:						
Billing Street Address:		Apt #:					
City:		State: Zip:					
Home Phone:	W	/ork Phone:					
Email:	Ce	ell Phone:					
Step 2: Choose Rental Plan & Instrument Type							
School Year Rental (Single Paym One-time rental fee covers entire school year. All string instruments ar All prices include local sales tax and damage protection. See term on reverse side.	e Eastman brand.	Rent-to-Own (Monthly Payments)  4 Month Trial Fee is payable with this agreement. All prices include local sales tax are damage protection. The monthly fee of \$42 or \$68 will be charged to your credit care automatically on or about the first of each month, after the trial period.  100% of payments applied toward the purchase price of a new string instrument.					
New/Like-New Eastman	\$189	Parent/Guardian Credit Check and Approval required to receive a Rent-To-Own Instrument					
□ Violin	Full School Year!	Social Security Number:					
□ 1/8 □ 1/4 □ 1/2 □ 3/4 □ 4/4	. oai.	Like-New Eastman					
□ Viola □ 11" □ 12" □ 13" □ 14" □ 15"		□ Violin □ 1/8 □ 1/4 □ 1/2 □ 3/4 □ 4/4 4-Month Trial Fee \$42 per month thereafte Includes Tax & Damage Prot					
☐ Cello (please check size)	\$319 Full School	□ Viola □ 11" □ 12" □ 13" □ 14" □ 15"					
□ 1/4 □ 1/2 □ 3/4 □ 4/4	Year!	□ Cello \$43					
☐ String Bass (please check size)	\$499 Full School Year!	□ 1/4 □ 1/2 □ 3/4 □ 4/4 \$68 per month thereafter Includes Tax & Damage Prote					
□ 1/8 □ 1/4 □ 1/2		☐ String Bass (please check size) ☐ 1/8 ☐ 1/4 ☐ 1/2 ☐ 1/8 ☐ 1/4 ☐ 1/2 ☐ 1/8 ☐ 1/9 ☐ 1/9 ☐ 1/9					
Step 3: Choose Delivery Preference & Accessories							
If you mail in your form, <b>check this box</b> to have your instrument & accessories delivered to your school when school start If you rent online (pemusic.com), your instrument & accessories will be delivered to your school when school starts.							
- Accessories -  These are some of the most common accessories. A full line of accessories is available at our retail store or online at pemusicstore.com. Prices subject to change. All prices include local sales ta:  □ Folding Music Stand: \$23 □ Xeros Cello End-Pin Anchor: \$18 □ Everest Violin Shoulder Rest: \$21 □ Everest Viola Shoulder Rest: \$26 □ Method Book: \$13 each (name of book □ Other Miscellaneous:							
Step 4: Provide Payment Information							
A valid credit card must be kept on file in order to receive a rental instrument. Cash, check, money order, and credit cards are accepted. Make checks payable to Paul Effman Music.  Rental Fee:    Rental Fee:							
Card Type:	Damage Protection:Accessories Total: \$						
Card Number:	E	Expiration Date:/					
Name on Card:	CCV Code: *  TOTAL DUE: \$  "If paying by credit card, you authorize Paul Effman Music Service to charge your credit card the Total as calculated above.						
Sign:	Print:	Date:					
	Cash CC MO	D Initials: Date:Serial#					
PU DEL GVN □ ENT □ SPD □ SCN □ ATT	2301 00 WO						

#### TERMS AND CONDITIONS FOR SINGLE PAYMENT SCHOOL-YEAR RENTAL:

<u>Damage Protection</u> – (Included in all rental fees): The Paul Effman Music Service Damage Protection Plan provides assurance that your child's rental instrument is covered for any accidental damage. Repairs of rental instruments can be significant. This plan covers any damage to the instrument excluding blatant negligence, loss, or theft. This plan does not cover included accessories such as shoulder straps, rosin, or other string accessories purchased separately.

Traditional Rental Conditions: (1) THERE ARE NO REFUNDS FOR EARLY RETURNS. (2) I agree to pay the replacement value for lost instruments. Prices include local sales tax. Basses are \$2500, cellos are \$1850. All other string instruments are \$1100. (3) I AGREE TO BE RESPONSIBLE FOR MISSING PARTS, WILLFUL DAMAGE, VANDALISM, LOSS OR THEFT OF INSTRUMENT. (4) I agree to return instrument in as good condition as when received, less normal wear. (5) Returned checks will be subject to a \$35 fee. (6) If I do not return this instrument by the due date (6/30/25), I understand and consent that my credit card will be charged the rental fee to renew the rental contract for 1 additional year, maintaining all terms from my original rental contract. If my credit card does not process for any reason, or if I fail to observe any other terms of this agreement, I am in default and this agreement terminates. If any amount due is unable to be collected or the instrument is not returned, I am responsible to pay the replacement value of the instrument as stated in item (2) as well as all costs of collection and/or repossession of the instrument, including any court costs, legal fees, and any other fees incurred by Paul Effman Music Service, Inc. (7) Instruments not renewed or returned by July 1, 2025 will be subject to a \$30 LATE FEE charged to the account each month until the instrument rental fee is paid or the instrument is returned. Auto-Renewal: Instruments are due back by June 30, 2025. If this instrument is not returned by June 30, 2025, this rental contract will automatically be renewed for additional rental year (12 month term) and the credit card will be charged the renewal rental fee. This will occur annually until the instrument is returned or purchased.

#### TERMS AND CONDITIONS FOR RENT-TO-OWN PLAN:

The instrument I am renting is the sole property of Paul Effman Music Service Inc. (now referred to as PEMS). I may not sell it or move it to another state. I must notify the company if I change my address or phone number. An instrument is issued for an initial trial period. This fee is nonrefundable. At the end of the trial period, I may elect to rent on a monthly basis at the rates indicated on the front of this agreement. The trial period offer is valid until 10/30/2024.

All rental payments will be charged on or about the 1st of each month. There are no refunds on rental payments. Late payments will be subject to a \$20 late fee. Late fees on past due payments are not applied to the purchase price.

Title and right of possession of the rented instrument shall remain with PEMS. The company may repossess an instrument if there is any charge over 20 days past due. Repossession terminates this agreement but does not relieve me of charges incurred before or after repossession, including legal fees.

Equity can be applied towards the purchase of any new string instrument at MSRP. Equity cannot be applied to clearance, close-out, sale items, or combined with any other promotion, coupon, or loyalty program. Customer understands they will forfeit any equity accrued in excess of the purchase price of a new string instrument or upon returning the rental instrument without executing the purchase option.

I reserve the right to terminate this agreement at any time by returning the instrument to the company. The account must be current at the time of return. I am responsible for the instrument until it is returned to PEMS - Contact PEMS at (516) 921-4543 to return the instrument.

PEMS reserves the right to refuse to rent an instrument based on the results of a credit investigation. Credit score may be affected by credit check.

All repairs must be made by PEMS. The company does not restore appearance, refinish scratches or repair minor chips or cracks that do not affect the performance of an instrument. The company will pay for all repairs as long as monthly payments are current. If the account falls behind, you will be responsible for the overdue payments and the cost of repairs.

The company will not cover repairs due to malicious damage, loss or theft.

If I fail to observe any of the terms of this agreement, I am in default and this agreement terminates. If I am in default, I authorize Paul Effman Music Service, Inc. to charge my credit card the replacement value of the instrument (Basses are \$2500, cellos are \$1850. All other string instruments are \$1100) less any payments made, and I will then take ownership of the instrument. If this amount due is unable to be collected or the instrument is not returned, I am responsible to pay all costs of collection and/or repossession of the instrument, including any court costs, legal fees, and any other fees incurred by Paul Effman Music Service, Inc.

#### **Customer Options:**

- 1) Return an instrument and terminate this agreement at any time. All equity will be forfeited.
- 2) Begin renting on a month to month basis after the 4-month trial period.
- 3) At anytime, customer may execute the purchase of a new string instrument, and all equity will be applied towards the purchase. Customer can exercise this option at anytime, and the contract will be terminated upon return of the rental instrument.